



QUALIFICATIONS FOR AAUS DIRECTORS

Note: This form is intended to allow prospective candidates to provide an outline of their skills, capabilities and availability to act as a Director of AAUS, and will be provided for information to voting members.

1. A willingness to contribute to furthering the advancement of unmanned systems in Australia.

I have been involved with Unmanned Systems for over 25 years and have always been passionate about building Australian industry capabilities. We have a wealth of capability in this country which is only now really starting to be acknowledged by the Australian Government. I am really enthusiastic about the opportunity to build sovereign capabilities in the design, operation and integration of unmanned systems across all the domains of air, land and maritime.

2. Ongoing interest and previous experience in unmanned systems activities.

My interest in unmanned systems started during my time as a Weapons Electrical Engineering Officer in the RAN where I worked on the early requirements for unmanned systems on warships including the organic UAS requirements for the ANZAC Class Frigates and Hobart Class Air Warfare Destroyers. After 20 years of service I retired from the RAN as a Commander and joined Saab Australia as a Tender Manager, working on numerous defence projects before taking up a five year role as UAV Program Manager, working primarily with Aerosonde, DSTO, Customs and the Australian Army to introduce and develop unmanned systems into Australia. This included organizing numerous trials, supporting UAS missions and managing Capability Technology Demonstrators. I also engaged with a number of UAS startup companies and promoted Australian UAS capabilities at forums and events. I have written and presented several papers on EW and Data Radio Relay applications of UAS.

In more recent years I have been the Marketing Communications Manager for Saab Australia, involved in marketing UAS systems for Saab over 10 years, and more recently taken on the role of Head of Industry Engagement & Strategic Events, where I have been heavily involved in developing the AIC components of major UAS bids, such as Land 129 and SEA129 as well as the development of Combat Management System integration concepts.

Overall I have over 40 years of experience in Defence and Defence Industry.

3. Governance experience, particularly on the Board or Committee of a voluntary organisation or club or of a publicly listed company.

I have held several governance positions including Chairman of the School Council for Greenwith Primary School, Chairman of the Greenwith Scout Troop, Treasurer and Pennant Manager for Penfield and Ingle Farm Squash Clubs and currently Presiding Officer for our Body Corporate. I also manage all Saab Australia's industry association memberships.

4. A basic understanding of the roles and duties of Directors of Incorporated Associations (this will be augmented by an AAUS induction process and documentation).



I am aware of the requirements of the Corporations Act 2001 and the roles and duties of Directors of Incorporated Associations, having been Presiding Officer for our Body Corporate for approximately eight years.

5. Sufficient time available to:

- a. Participate in face-to-face Board meetings where Interstate travel may be required (held Quarterly usually in conjunction with major events such as Avalon Airshow).

As Head of Industry Engagement & Strategic Events for Saab Australia I frequently travel interstate and actively participate at all major Defence exhibitions. I would be able to participate in any AAUS Board meetings regardless of location.

- b. Respond to issues circulated between meetings

I do not expect any problems responding to circulated issues.

- c. Attend and represent AAUS at one or more major events per season (Conferences, seminars, trade shows, etc)

I have extensive public speaking and presentational experience through all levels of Government, Defence and public forums. I have briefed Prime Ministers, Ministers, Chiefs of Army, Navy and Airforce and State politicians. Since I'm likely to be at a significant number of relevant conferences, seminars and trade shows anyway, using the opportunity to also act on behalf of AAUS would present no issues.

- d. Serve on at least one specialised subcommittee (Advocacy, Communications, Events or Membership)

I would be more than happy to lend my considerable experience and expertise to both the Communications and Events subcommittees. I have been managing major exhibitions for Saab both in Australia and SE Asia for over 12 years and spent 10 years as the Marketing Communications Manager. I have a good working relationship with all Defence and Aviation media.

6. Demonstrable experience in at least one of the following areas vital to the ongoing activities of the AAUS Board:

- a. Remotely Piloted Aircraft System Industry

I spent 5 years working with Aerosonde in the early days of UAS operations and capability development and have been directly involved in developing VTOL UAS capabilities and operational concepts with Saab.

- b. Maritime Autonomous System Industry

As a highly experienced Combat Systems engineer, both with the RAN and with Saab Australia, I have been involved in developing a range of maritime autonomous system capabilities including marketing and trials of mine warfare systems, ASW training targets, Unmanned Surface vessels and



Maritime UAS. This includes development of operational concepts for integration of UXV systems into Combat Management Systems.

c. Land-based Autonomous System Industry

Limited experience in the land domain but fully aware of the unique technical and operational difficulties this domain presents. Keen to learn more.

d. Government liaison & advocacy

As previously indicated I have extensive experience in government liaison having engaged and briefed all levels of Government and Defence over the last 20 years.

e. Media and communications

Handled most of the marketing communications for Aerosonde for a number of years and have been the Marketing Communications Manager for Saab Australia for 10 years. Extensive contacts in both trade and mainstream media.

f. Membership development

Conducted industry engagement roadshows on numerous occasions so more than familiar with methods and techniques to foster association membership. I also manage all industry association memberships for Saab Australia.

g. Event Management

I have been managing major exhibitions and demonstrations for Saab Australia for 12 years. Supporting AAUS presence at events would be a relatively straightforward activity.

h. Sponsorship and fundraising

As Marketing Communications Manager I was responsible for all sponsorships and Corporate Social Responsibility so have an extensive knowledge of sponsorship and fundraising techniques.

7. Be an individual member of AAUS or a nominee of a corporate member.

As Head of Industry Engagement & Strategic Events for Saab Australia I manage all industry association memberships including the Corporate Gold Membership of AAUS.

Signature

DAVID LEDGER

Name

7 / 10 / 2020

Date